

Quick Guide – PDA

Using Pinnacle Pad V1.2

Introduction

Pinnacle Pad is a module within Pinnacle used to establish a maximum bid value for a vehicle. It uses stats/figures from Pinnacle Pro to take guess work out of the buying process. The following information is pulled from the main Pinnacle system for each Interchange (IC) number:

- Request history (Req. and Not Found (NF)).
- Std. 'B' prices and average sale prices.
- Current stock levels.
- Sales figures (# of sales).

Once the 'bid' has been generated, the details can be sent to the main Pinnacle system to create an MVR record and inventory the parts on the bid.

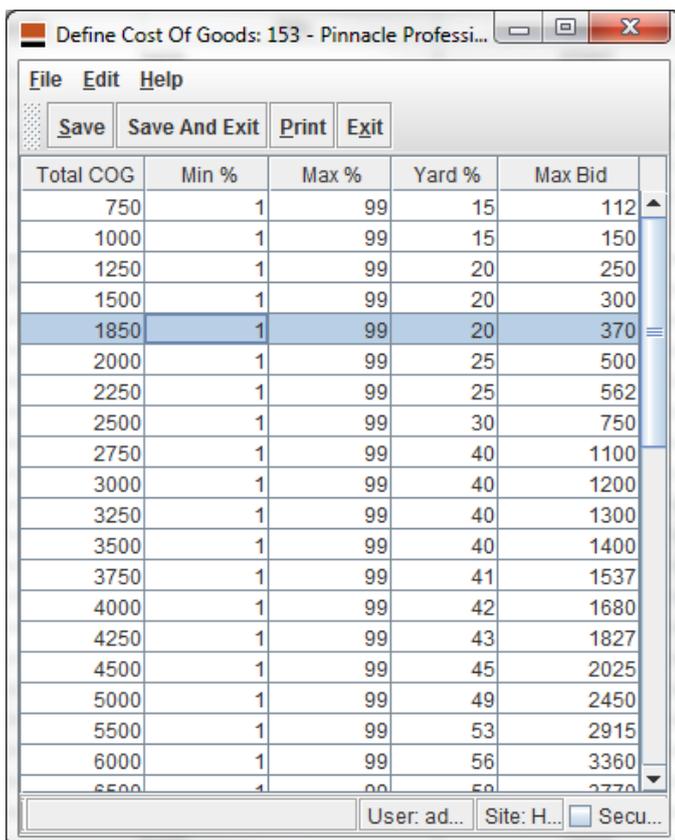
Initial Setup

Before you can use Pinnacle Pad there are three setups you have to perform:

- Define Goods
- Define Generic Part Lists
- Define Vehicles for bidding

Define Cost of Goods

Navigate to *Utilities > Pinnacle Pad > Utilities > Define Cost of Goods*. Defining Cost of Goods (COG) allows the user to adjust COG percentages if they feel recommended bids are too high or low.

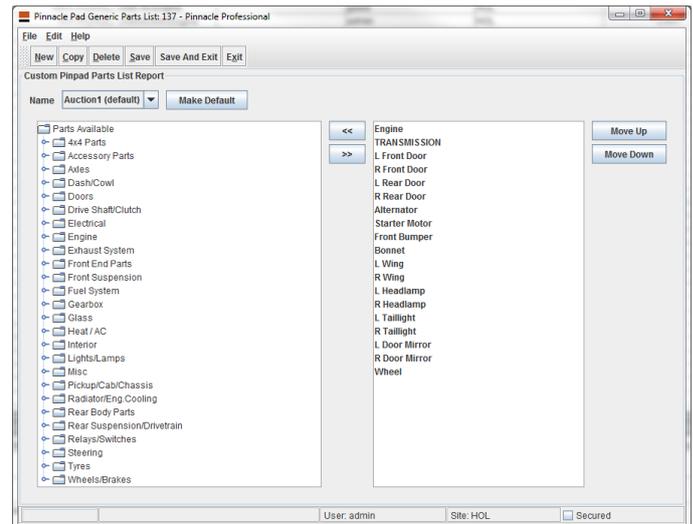


Total COG	Min %	Max %	Yard %	Max Bid
750	1	99	15	112
1000	1	99	15	150
1250	1	99	20	250
1500	1	99	20	300
1850	1	99	20	370
2000	1	99	25	500
2250	1	99	25	562
2500	1	99	30	750
2750	1	99	40	1100
3000	1	99	40	1200
3250	1	99	40	1300
3500	1	99	40	1400
3750	1	99	41	1537
4000	1	99	42	1680
4250	1	99	43	1827
4500	1	99	45	2025
5000	1	99	49	2450
5500	1	99	53	2915
6000	1	99	56	3360
6500	1	99	59	3770

This table is used to define the maximum bid on the value of the parts you think are likely to sell. You will probably leave numbers at their defaults unless you feel the final bids seem way off, you will know yourselves what you should be paying for a car based on the final sales value.

Define Generic Part Lists

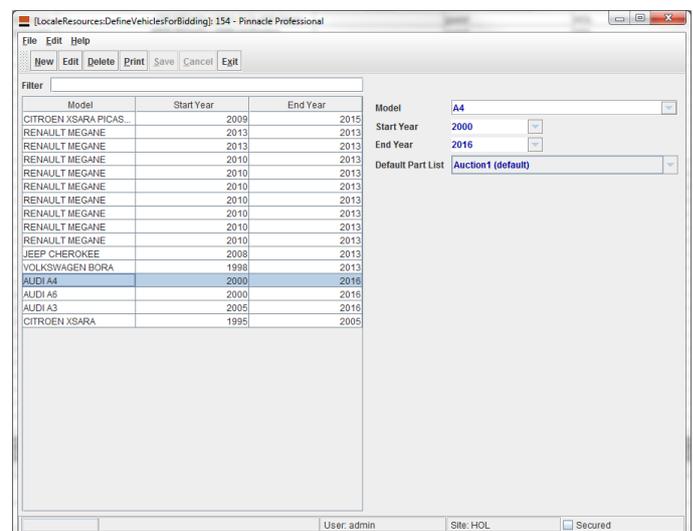
Navigate to *Utilities > Pinnacle Pad > Utilities > Define Generic Part Lists*. This is used to limit the part list that Pinnacle Pad displays.



Use this to define the parts you may want to 'figure' into the bid. The list should be as short as possible, but include as many high value parts as possible. Typically 25 – 30 parts account for 80% of the final parts sales for a car, so the list doesn't have to be huge. You can create multiple lists for different car types/ages etc.

Define vehicles for bidding

Navigate to *Utilities > Pinnacle Pad > Utilities > Define Vehicles for Bidding*. Use this to limit the vehicles that Pinnacle Pad displays.



This screen is used to define the vehicle models and year ranges you want to see when figuring a vehicle. This is especially useful for specialist dismantlers who only deal in a limited model range. It is also becoming increasingly useful for

all yards as the range of models are increased. You can also define which part list to use for each model that is defined.

Regular Use

There are three stages during the bidding process on Pinnacle Pad.

- Creating Bids – Before auction.
- View Bids – When auction is running.
- Create MVRs – After auction has completed.

Before you can access these from Pinnacle Pad you will need to create a session.

Creating Sessions

Navigate to *Utilities > Pinnacle Pad > Pinnacle Pad* Click onto *Sessions*:

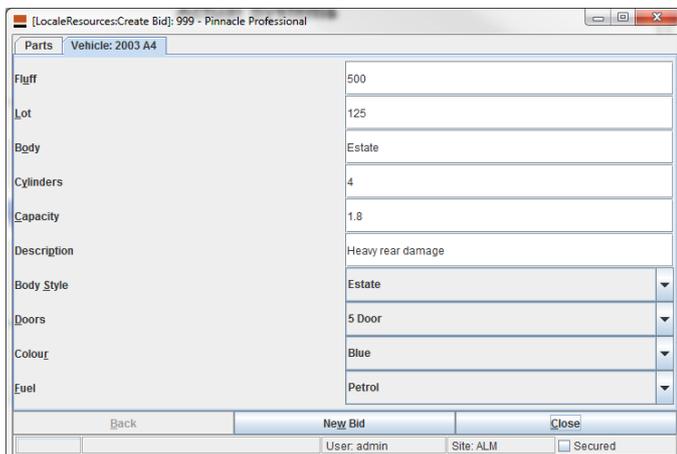
Current	Session Name	Date	Time	Limit
<input type="checkbox"/>	zub	2014-10-24	00.00.00	10000.00
<input type="checkbox"/>		2011-09-25	00.00.00	10000.00
<input type="checkbox"/>		2011-09-08	00.00.00	10000.00
<input type="checkbox"/>		2011-11-01	00.00.00	10000.00
<input type="checkbox"/>		2012-01-19	00.00.00	10000.00
<input type="checkbox"/>	dan	2012-05-29	00.00.00	0.00
<input type="checkbox"/>	ATA	2012-09-24	00.00.00	0.00
<input type="checkbox"/>	1	2011-08-23	00.00.00	0.00
<input type="checkbox"/>	abcedefghijklmnopqrstuvwxy	2012-10-17	00.00.00	0.00
<input type="checkbox"/>	a	2012-05-27	00.00.00	0.00
<input type="checkbox"/>	a	2013-05-09	00.00.00	0.00
<input type="checkbox"/>	davidd	2014-02-19	00.00.00	10000.00
<input type="checkbox"/>	1	2013-05-08	00.00.00	0.00
<input type="checkbox"/>	price test	2013-05-07	00.00.00	10000.00
<input type="checkbox"/>	st	2013-05-14	00.00.00	0.00
<input type="checkbox"/>	w	2013-05-17	00.00.00	0.00
<input type="checkbox"/>	11/12	2014-01-13	00.00.00	10000.00
<input type="checkbox"/>	david	2014-02-19	00.00.00	10000.00
<input type="checkbox"/>	test	2014-02-27	00.00.00	10000.00
<input type="checkbox"/>	new	2014-05-02	00.00.00	10000.00
<input type="checkbox"/>	testdb	2014-07-15	00.00.00	10000.00
<input type="checkbox"/>		2014-07-15	00.00.00	10000.00
<input type="checkbox"/>	Audalex demo auction	2014-10-26	00.00.00	50000.00
<input type="checkbox"/>		2014-10-24	00.00.00	10000.00
<input type="checkbox"/>		2014-10-30	00.00.00	10000.00
<input type="checkbox"/>	Simon	2014-11-14	00.00.00	10000.00
<input type="checkbox"/>	Hollander Test Auction	2015-02-24	00.00.00	10000.00
<input type="checkbox"/>	Mike	2015-08-11	00.00.00	10000.00
<input type="checkbox"/>	Mike	2015-08-19	00.00.00	10000.00

Select *New* then add Session Name and your spending limit in the *Limit* field. Click onto *OK* to select session. Alternatively you can use a pre-defined session if one exists.

The functions *Create Bid* and *View Bids* will now be available.

Creating Bids – Vehicle

Click onto the *'Create Bid'* icon. Select model and year of vehicle and fill in the basic vehicle information:



Vehicle: 2003 A4

Fluff: 500

Lot: 125

Body: Estate

Cylinders: 4

Capacity: 1.8

Description: Heavy rear damage

Body Style: Estate

Doors: 5 Door

Colour: Blue

Fuel: Petrol

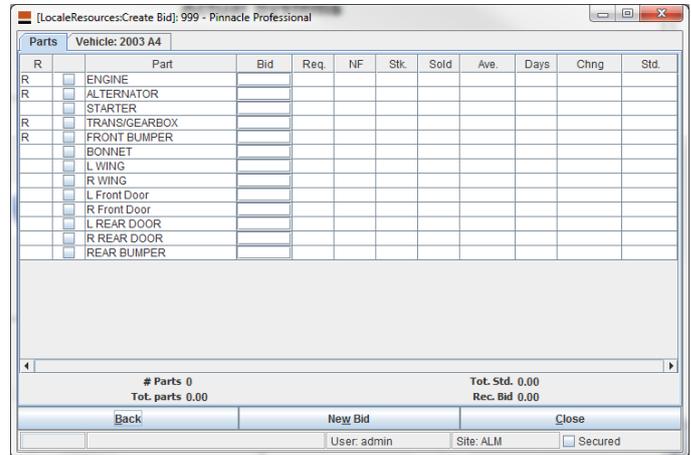
Buttons: Back, New Bid, Close

User: admin, Site: ALM, Secured

Note: The term 'Fluff' describes what you will make from unspecified parts.

Creating Bids – Parts

Once vehicle information is completed, define the parts that are sellable on the car:



Vehicle: 2003 A4

R	Part	Bid	Req	NF	Stk	Sold	Ave	Days	Chng	Std
<input type="checkbox"/>	ENGINE									
<input type="checkbox"/>	ALTERNATOR									
<input type="checkbox"/>	STARTER									
<input type="checkbox"/>	TRANS/GEARBOX									
<input type="checkbox"/>	FRONT BUMPER									
<input type="checkbox"/>	BONNET									
<input type="checkbox"/>	L WING									
<input type="checkbox"/>	R WING									
<input type="checkbox"/>	L Front Door									
<input type="checkbox"/>	R Front Door									
<input type="checkbox"/>	L REAR DOOR									
<input type="checkbox"/>	R REAR DOOR									
<input type="checkbox"/>	REAR BUMPER									

Parts: 0, Tot. parts: 0.00, Tot. Std: 0.00, Rec. Bid: 0.00

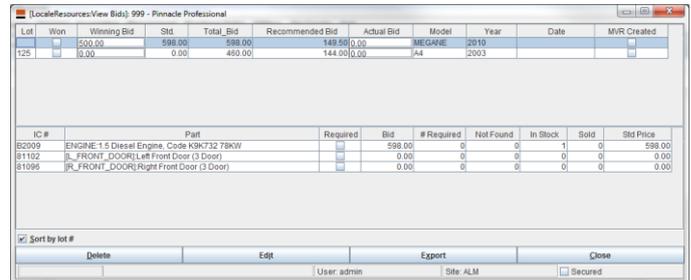
Buttons: Back, New Bid, Close

User: admin, Site: ALM, Secured

The 'R' column is marked for required parts. During the bidding the number of parts will be updated as will the Tot.parts (Total Sales), Tot.Std and Rec.Bid (max bid).

Review Bids

Once all bids have been created, review the bids by clicking onto the *'View Bids'* icon and complete as auction progresses:



Lot	Won	Winning Bid	Std	Total Bid	Recommended Bid	Actual Bid	Model	Year	Date	MVR Created
125	<input checked="" type="checkbox"/>	0.00	0.00	450.00	144.00	0.00	A4	2003		<input type="checkbox"/>

IC #	Part	Required	Bid	# Required	Not Found	In Stock	Sold	Std Price
E2009	ENGINE 1.5 Diesel Engine, Code K9K732 78KW	<input type="checkbox"/>	598.00	0	0	1	0	598.00
B1162	L_FRONT_DOOR Left Front Door (3 Door)	<input type="checkbox"/>	0.00	0	0	0	0	0.00
B1096	R_FRONT_DOOR Right Front Door (3 Door)	<input type="checkbox"/>	0.00	0	0	0	0	0.00

Buttons: Delete, Edit, Export, Close

User: admin, Site: ALM, Secured

Create MVR

The MVR will be automatically created based on your previous setup simply by checking the *'MVR Created'* checkbox.

If you have any questions regarding this Quick Reference or have any issues regarding Pinnacle please contact Support using the follow information:

eMail: support@hollandereu.com

Tel: +44(0)131 538 8999

Note: Before calling support please ensure that you have TeamViewer loaded, as we will be required to log in remotely to your PC. This application can be uploaded from the following site: <https://www.teamviewer.com>.